

Spectra Trading Company

SPECTRA TRADING COMPANY

Vision:

To become the reliable source of technological & excellent quality products and services with focus on being a solution provider.

Mission:

To achieve growth through excellent customer centric services, product quality, commitment & technology.

Spectra as on date:

Spectra Trading Company was founded in 1998 by 2 engineers with their part time efforts. It started functioning in real sense from 2005 after full time contribution of partner Mr Suhas Kulkarni an Electronic Engineer with 20+ years of experience in field of Sales / Service & Marketing. Mr Shashikant Raut other partner also Electronic Engineer with 20+ years' experience in Machine tool Industry & Industrial Marketing organization at senior position. He got full time involved from 2010.

Spectra Trading operations started with 300 Sqft office & 3 team members & presently is located in 5000 Sqft office cum Go-down area with total strength of 17 members. In last 10 years Spectra Trading has created its unique identity through its quality products, technical expertise, transparency, commitments & timely services.

Presently Spectra is representing highly valued Industrial product brands **TEKNIC GROUP (Teknic Electric / Teknic Euchner Electronics / Teknic Control gear), RR KABELS, TRINITY TOUCH PVT LTD, ELMEX** in Pune region.

Spectra presently has ACTIVE customer base of @ 350 customers, with TOTAL customer base of @ 800 customers. We believe in system oriented, systematic approach in total operations & accordingly are operating on CUSTOMISED ERP SYSTEM way back from 2011. Operations through ERP ensures minimal manual intervention, error less operations & added customer confidence.

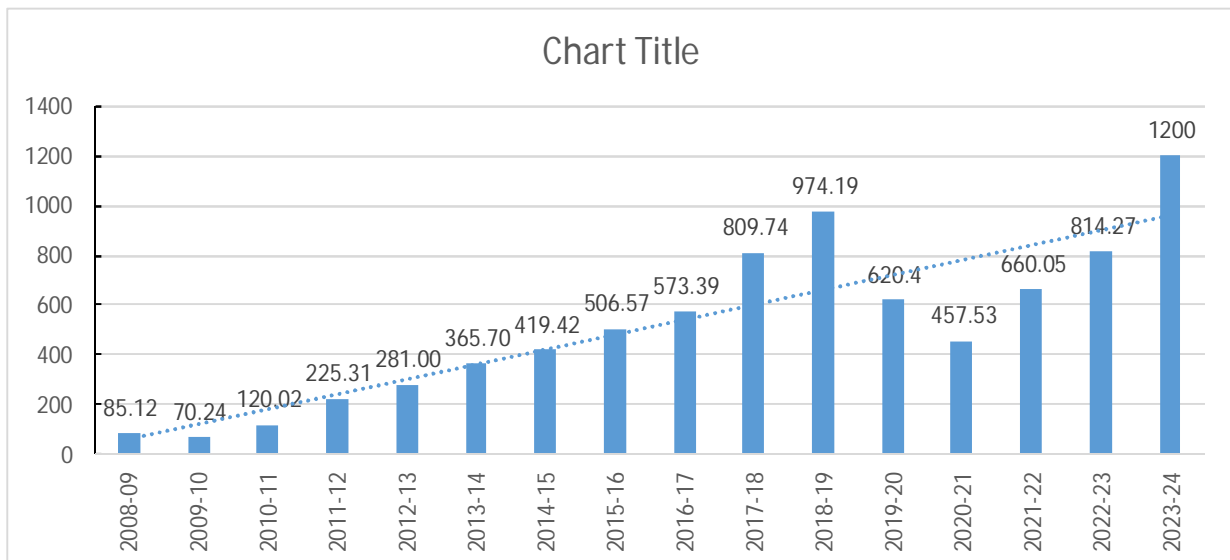
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Aeron Automation Solutions Pvt Ltd:

Aeron Automation is sister concern of Spectra Trading, formed in year 2012 with specific focus on Automation Industry, Technical services & Panel manufacturing activity with goal to provide customer total end to end solutions. Aeron Automation is representing **DELTA AUTOMATION / AUTONICS / ROTOMOTIVE / CONTROL TECHNIQUE.** Aeron is also into PCB Designing & Assembly with total in house facility.

Till 2019 Delta Automation business was being catered by Spectra Trading but as a strategic decision the entire Delta Automation business was transferred to Aeron Automation Solutions.

Spectra in Figures:



Note: FY 2023-24 – 12CR is our targeted sale.

Futuristic Spectra:

Spectra Trading is expanding & growing consistently in terms of business volume & customer base with setback in FY 20-21 due to Covid & is targeting 12CR sale for the FY 2023-24. We are planning to strengthen our marketing efforts by recruiting additional 3 marketing & sales personnel to increase our market presence & try and reach new markets & new customers. We are also planning to increase our stock levels to service the customers with minimum delivery time. Spectra is also planning to have separate sales office in Industrial areas such as Chakan / Shirwal / Satara.

Spectra Trading Company

Spectra Details:

Name	Spectra Trading Company
Address	A-129/1, H Block, Near Morwadi Court, Behind Shivai Spree Hotel, MIDC, Pimpri, Pune - 411018
Firm Type	Partnership Firm
Contact Person	Mr Suhas Kulkarni / Mr Shashikant Raut
Contact Number	+91 9822498775 / 9850104000
Office Numbers	+91 9850963141
Mail Address	suhas@spectra-aeron.com shashikant@spectra-aeron.com
<u>Statutory Registration Details</u>	
Pan No.	AAEFS0513Q
GST Number	27AAEFS0513Q1ZZ
<u>Bank Account Details</u>	
Bank Name	HDFC Bank Limited
Account Number	04372560006486
Account Type	Current Account
Branch Address	Kamala Cross Roads, Finolex Chowk, Mumbai-Pune Highway, Pimpri, Pune - 411017
IFSC Code	HDFC0000437
MICR Code	411240014

Spectra Trading Company

Few of our valued customers:

Few of Valued customers:	
	19.4.23
ACG Pam Pharma Technologies Pvt Ltd	
Patil Automation Pvt Ltd	
Admach Systems Pvt Ltd	
PARC Robotics Systems Pvt Ltd	
Oneness Controlpanels Pvt Ltd	
SKF India Limited	
Shree Engineering	
Craftsman Automation Ltd	
Bharat Forge Limited (Pune / Chakan / Baramati).	
Autotechnix Control Systems Pvt Ltd	
Mahindra & Mahindra Ltd	
Maxis Motion Controls Pvt Ltd	
Aichelin Unitherm Heat Treatment	
Oneness Automation LLP	
Uni-Tech Automation P.L (Shirwal)	
Lean Automation Equipment's Pvt.Ltd.	
Ador Powertron	
Wipro Pari Private Limited	
ATS Conveyors India Pvt Ltd	
ITech Robotics & Automation P L	
Bobst India Pvt LTD	
Datar Engineering & Consultancy Pvt Ltd	
Diamond Electrical	
Oilmax Systems Pvt Ltd	
Technogem Eng	
Technovision Engineers Pvt Ltd	
Electronica India Limited	
Harnex Systems Pvt Ltd	
B K Electricals & Engineers	
Wilo Mather and Platt Pumps P.L	
Fars Robosys Pvt Ltd	
Tox Pressotechnik (I) Pvt Ltd	
Any many more -----	